

S P Jain School of Global Management

DUBAI • MUMBAI • SINGAPORE • SYDNEY

BBA Jags embark on dream careers in Australia

UNDERGRADUATE EMPLOYMENT REPORT 2019



TABLE OF CONTENT

03 Message from the Director of Professional Readiness Programs (PRP)

04**Quick Facts & Employment Data** BBA 2019

06 **Student Profiles**

20 **Quick Facts & Employment Data** BBA 2018

MESSAGE FROM THE DIRECTOR



RICHARD COLLER MBA, ADV.DIP.BUS.MGT, AAMI **Director of Professional** Readiness Programs (PRP) leaders.

The 15s, as we called them (the cohort joined us in Sept'15), introduced a new dynamic to our global campuses by launching and pursuing many new initiatives and competitions. This was the same cohort that organised the inaugural TEDxSPJainSydney from scratch and ensured that it was a great success!

After spending four rollercoaster years in Singapore, Dubai and Sydney, I'm proud to share that the batch has graduated with flying colours. Needless to say, we take a great interest in our students not only during their stay with us, but also after graduation as they embark on their journey - encouraging them to register as alumni and stay in touch with us and their fellow batchmates. Post graduation, the Jaguars who wish to stay in Australia can continue to do so, as after spending two years studying in Australia, they get an entitlement to a two-year unrestricted work rights visa. Many graduates, after discovering what a great place Australia is, take up this opportunity, with some even pursuing Permanent Residency.

Not surprisingly, over 50% of the graduating students from the Class of 2019 are currently utilising their work rights and working with leading global companies in Australia including Grant Thornton, Deloitte, Mediacom, State Bank of India, Stockland, Jones Lang LaSalle, Guzman and Gomez, OMD, Mindshare, Export Connect and Third Horizon Consulting. About 15% of the students are currently pursuing higher education, a majority of whom are in the USA and the UK. We also have a lot of students who travelled back to their home countries to pursue exciting career opportunities there.

I'm so proud to share that the BBA graduates of 2019 have all found success in many different ways! We are glad that we played a role in their success stories, and hope to continue to play an active role in the promotion and development of all the future batches.

It is always an interesting experience meeting a new batch of our BBA Jaguars, as each of them brings their own unique dynamic to SP Jain. Looking back, I remember the graduating Class of BBA 2019 to be a batch that epitomised our strife for diversity, experience and growth. The cohort was made up of many students with tremendous potential who, over their time at SP Jain, transformed themselves into outstanding business

Quick Facts

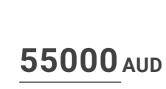
CLASS OF 2019











average annual salary





Top Companies

Mindshare	VFS Group	Lucid LLC
O'Brien	Think Smart	Cover Genius
State Bank of India	Stockland Group	Lovisa
Deloitte	Bellissimo Regno	Lendi
Navarra Venues	Practice Ignition	Winquote
Rouge Royalty	Mediacom	Plascore
Schneider Electric	Giuseppe Zanotti	Epictenet
Grant Thornton	Third Horizon Consulting	T2
Red Energy	Australian Natural Care	Export Connect
Bank of Queensland	GrowthOps	Interactive Brokers

Top Placements Locations

Graduates went on to work at leading organisations in over 10 countries around the world including: (Highlighted locations show where two or more students are working)



Australia has always been an education hub and the addition of PSWR for two years has made Australia a more conductive and enticing option for students. SP Jain's undergraduate students, on completion of two years of full-time academic study in Australia, are eligible to live and work in Australia for two years.

So, how are the students from our BBA Class of 2019 making use of this opportunity after their graduation? Meet some of our outstanding Jaguars who are currently building exciting careers at some of Australia's leading organisations.

Anakha Jayakrishnan

Nationality: Indian Media Assistant, Mindshare

Arvind Mahesh

Nationality: Indian Customer Solutions Consultant, O'Brien



Andres Mena Nationality: Costa Rican

Commissions Analyst, Aussie

Ashita Singhvi

Nationality: Indian Business Development Consultant, Epictenet



Catalina Tobar Nationality: Colombian Retail Sales Associate, T2



Athifa Irwanto

Nationality: Indonesian Sales & Customer Service Consultant, 1 Cover Travel

Chi Mai Nghiem Nationality: Vietnamese Salesperson, Sunglass Hut

Amulya Ragam

Nationality: Indian Sales and Administration Coordinator - Plascore

with their culture.

Events Intern.



Because I have studied and lived in three international cities, I always get to take my global experience to the organisation I'm working in. I can share my experiences with them and enhance those experiences

During my Year 1 in Singapore, I interned at many start-ups including Eventory Pvt. Ltd. (Singapore) and Rewheel Eco Solutions (India) as a Marketer, Sales Intern, and Communications Intern. Later, I took up marketing roles at Hindustan Petroleum Corporation Limited and Loreal India. In my final year, I interned at Vogue Australia as a Fashion Intern and also at an NGO called NASSCOM Australia as a Marketing &





Studying abroad is much more than any student can imagine. When you are out there in the world, interacting with people from all around the world and imbibing the culture of three completely different countries, you grow so much as an individual.

At Sydney, I wanted to work somewhere where I'd get hands-on experience. At first, I worked at Export Connect as a Project Intern, and later, I took up the role of their Accounts Manager. The people I work with have not just been excellent colleagues and mentors to me, but they've also given me the space to learn, grow, and ask questions. It's truly a treat to be here every single day.

Daesol Kim

Nationality: Korean Sales Representative, Insport

Ditya Vempalli

Nationality: Indian Analyst, Deloitte

Harsha Mehta

Nationality: Indian Admission Producer, General Assembly



Rajeshwari Tikhile

Nationality: Indian Market Analyst and Business Manager Export Connect Juan Garcia

Nationality: Colombian Customer Service Sales Specialist, Rouge Royalty

Komal Choudhary

Nationality: Indian Operational Marketing Communications Specialist, Schneider Electric

Deep Gangar

Nationality: Indian Operations Officer, State Bank of India



Franchesca Soto

Nationality: Dominican Accounts All-Rounder, Navarra Venues

Jatin Goel

Nationality: Indian Graduate - Capital Markets NSW, JLLFurniture

Karan Bhatia

Nationality: Indian Trade Finance, State Bank of India

Kunal Dugar

Nationality: Indian Associate - Business Risk, Grant Thornton

Lavena Bhansali

Nationality: Indian Junior Analyst and Finance Assistant, Winquote Financial Services

Malhaar Dhruva

Nationality: Indian Client Services, Interactive Brokers

Likhita Jakkam

Nationality: Indian Sales Consultant, Red Energy

Mehnaz Sharma

Nationality: Indian Bank Teller, Bank of Queensland



Oscar Godsell Nationality: Australian Performance Content Coordinator, Performics Australia

Poorvi Roongta

Nationality: Indian Assistant Advisor, VFS Group

Preksha Rathore Nationality: Indian Marketing Assistant, Think Smart Marketing



Radhika Todi Nationality: Indian Junior Accountant, Practice Ignition

Priyanka Kakwani

Nationality: Indian Sales Associate, Stockland Group During my first year at SP Jain, I took up a marketing internship at an e-consultancy and marketing agency. The whole internship experience was so new to me! I was working with a guy from Japan and a girl from Thailand, and we got an opportunity to meet with a lot of senior marketers from different countries and get them together for an event. The internship helped me gain a lot of experience and helped me build an expertise in communication and marketing. It was the starting point to shaping my future career goals.



Victor Francisco Arambulo

Nationality: Ecuadorian Ad Operations Assistant - OMD



66

Living and studying in the three cities of Singapore, Dubai and Sydney was a unique experience. While in Singapore, we were all freshers getting to know each other, in Dubai, we were pushed to become more independent and academics started to get more challenging too. Sydney was a completely different ball-game where we learnt to manage everything on our own from our apartments and studies to internships and jobs.

One of the best decisions I made was to involve myself in different activities and internships that exposed me to tremendous learning experiences. I got a variety of work experience in the form of internships, beginning with a start-up in Singapore, followed by an internship at Deloitte and then Emirates NBD in Dubai. While in Sydney, I got the chance to intern with a private equity firm, helping me build my knowledge. I also made it a point to take part in exciting extra-curricular activities such as TEDx, Chicago Booth Summer Program, CFA Research Challenge and numerous inter-college festivals – all of which helped me hone my interpersonal skills.

I feel very fortunate to have met immensely knowledgeable professors and wonderful friends from across the world who helped me grow personally and professionally. I strongly believe that it's a combination of all my experiences that has taught me a lot about myself and what I am good at. It has been a surprising yet fulfilling journey!

Aadit Mohnot

Nationality: Indian Financial Advisory Corporate Finance, Valuations Team - Grant Thornton The time I spent at SP Jain exposed me not just to the cultures of the three countries we lived in, but also of the many countries my peers had come from. My first few days at SP Jain were quite a culture shock for me. I was suddenly sharing a roof with people from so many different countries – people with different values, cultures, religion, and upbringing. Even the professors came from all around the world!

Not surprisingly, one of the most important things SP Jain taught me is how to work efficiently with people from these different backgrounds. The 4 years taught me how to understand their view points, how to empathise with them, and how to work seamlessly with them as a team.

Ericka Felix

Nationality: Mexican Shift Lead, Guzman y Gomez Mexican Taqueria



Reetica Pattanayak

Nationality: Indian Internal Sales Representative, Krost Business Furniture

Rushil Sareen

Nationality: Indian Start Up - Bellissimo Regno

Shannon Rebello

Nationality: Indian Operations Officer, VFS Global

SP Jain brings together an incredible diversity in the classroom, and that brings a lot to class. When you study in your home country with a lot of people from the same locality, you would all have a similar way of thinking, and would end up finding the same kind of solutions to a problem. But over here, everyone has completely different outlooks and solutions to the problems that are posed – the solutions you could've never thought of.

Isabel Araya

Nationality: Costa Rican Operations Graduate – Cover Genius

Reina Yuguchi

Nationality: Japanese Sales Advisor, Club Demonstration Services

Sahil Sarin Nationality: Indian Sales Associate, Lendi

Sharanya Krishna

Nationality: Indian Sales Assistant, Lovisa



Anjani Kapoor

Nationality: Indian Investment/Account Media Coordinator - Mediacom



The tri-city model by SP Jain is such a wonderful opportunity to capitalise on for two main reasons: first one being the curriculum that is delivered by experienced professors that are formulated in such a way that when you enter the real world you are equipped with your own toolkit. Secondly, after every year, we have four months of vacation and the opportunity to work in three different countries.

During my first year in Singapore, I interned at Philips Lighting in the Marketing and Sales team. In Dubai, I got an opportunity to continue working with them. In my third year, I went to Harvard University to explore and learn more about marketing and entrepreneurship, because I wanted to do something different that year. During my time in Sydney, I also went to the MIT Entrepreneurship and Innovation Bootcamp in February 2019 which was held in Brisbane. I also interned in ExcelBlue which is a technology start-up.

Shehanul Hong

Nationality: Korean Marketing Coordinator, Ensitech

Simran Gupta

Nationality: Indian Customer Service Representative, BSA

Suchanun Upathumphan

Nationality: Thai Casual Sales Associate, Giuseppe Zanotti

Swe Hlaing

Nationality: Burmese Admin & Bookkeeper, Smart Advisory & Accounting



Thabata Alves

Nationality: Brazilian Project Success Analyst, Lucid LLC

Uyen Huynh

Nationality: Vietnamese Sales Assistant, Florentine Eyewear

Vaibhav Bhatnagar

Nationality: Indian Start Up - Bellissimo Regno

Vaibhavi Palan

Nationality: Indian Analyst, Third Horizon Consulting

Vanshika Gupta

Nationality: Indian Marketing Assistant, Australian Natural Care; Mindshare

Varun Sule

Nationality: Indian Marketing Assistant, Australian Natural Care



Wilson Capuyan Nationality: Filipino Onboarding Specialist, MadeComfy

Vitti Malhotra

Nationality: Indian Media Assistant, Mindshare

Yingqi Tan

Nationality: Vietnamese Analyst, Deloitte



During my 4 undergraduate years, I worked with Ericsson AB (Dubai) as both a TV & Media intern and a CSR intern, Jotun Paints (UAE) as an HR & Marketing intern, and with Fairfax (Sydney) as a Product Research intern. I was also part of the 7 teams selected from Singapore for a workshop at Merck & Co. Pharmaceuticals (Singapore), where my team conducted detailed research and came up with a feasible design of a device that could possibly eliminate biomarkers (cancer cells) from the body.

My experience at all these internships were substantially enhanced by the tri-city learning model at SP Jain, which helped me improve my presentation, teamwork, and communication skills, all of which reflected in my performance. During my BBA, there were several occasions where I used to have multiple assignments to complete within a week. Learning to multi-task and submit these assignments on time played a massive role in preparing me for my roles - I could complete my tasks swiftly without being overwhelmed by the workload.



Kiran Ganesh

Nationality: Indian Research Assistant/Coordinator -GrowthOps Creation and Innovation

Quick Facts CLASS OF 2018







Top Companies

Nielsen	CBA
Zomato	Woolworths
Calvin Klein	Edutech
Deloitte	Charterhouse
Melbourne Real Estate	Uber
AON Australia	Thread Harvest
Deacon University	Mindshare
Seven Media	Croud
Hybrid	Acenet
Aventri	CONGA (APAC)
MOVE	IGLU
AgentPlus	Chefin

Top Sectors

Media

Market Research

Business Consulting





Employment summary

Gum Gum TTEC e-Bay CISCO Meraki Decathlon Daymon Amadeus Financial Madecomfy The Just Group Infotrak Led Edge

Employment summary

FMCG Retail

Banking and Finance

Insurance



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