



S P Jain
School of Global
Management

DUBAI • MUMBAI • SINGAPORE • SYDNEY

EXECUTIVE MBA

ACCELERATE YOUR CAREER

2018-2019



S P JAIN AT A GLANCE

S P Jain School of Global Management (S P Jain) is an Australian business school with campuses in Dubai, Mumbai, Singapore and Sydney. We relentlessly strive to reimagine business education and offer innovative courses in dynamic, world-class cities. Our efforts have been recognised by highly regarded global rankings that include:

TOP 20

IN THE WORLD

Forbes
Best International 1-year MBAs
(2013-18)

TOP 50

IN THE WORLD

Poets & Quants
Best 1-year MBAs
(2015)

TOP 100

IN THE WORLD

The Economist
Full-time MBA Rankings
(2015)

1

IN DUBAI

Global Brands
UK
(2015)

1

IN THE UAE

Nielsen
MBA Salary Audit
(2014)

TOP 100

IN THE WORLD

Financial Times
Global MBA Programs
(2011 & 2012)

Our Global Campuses

2004

Launch of S P Jain in Dubai

2006

Launch of the Singapore Campus

2012

Launch of S P Jain in Sydney

2015

Launch of the Mumbai Campus

MESSAGE FROM THE DEAN

I am thrilled that you are considering to undertake our Executive MBA (EMBA) program at the S P Jain School of Global Management.

We strongly believe we have built a world-class EMBA which has been crafted and fine-tuned over many years in order to help ensure that it is at the leading-edge of theory and practice.

Our EMBA is a truly transformational experience. It has been with much pride that we have watched the upward career trajectory of very many of our students both during their studies as well as after they have graduated and become part of our global Alumni family.

There are a number of distinguishing features and benefits of our EMBA. These include an assortment of core courses around the essentials and practice of management. There is also a wide choice of electives and you can choose a specialisation or a more generalist route. Cross-functional skills are taught through a number of interactive computer simulations. Each student also undertakes an Applied Business Research project which is work related and of strategic importance.

As part of the Executive Career Acceleration Pathway (ECAP) initiative, a number of value adding activities are offered such as Corporate-Interface Sessions with high profile Corporate Speakers as well as networking sessions with alumni. EMBA students can also be actively involved with the S P Jain Toastmasters Club.

The program is taught by our world-class core faculty as well as through sourcing outstanding faculty from leading business schools around the world. Graduating with S P Jain means that you will have a globally branded EMBA which is widely recognised around the world. Our many rankings include the World's Top 20: Forbes Best International 1-year MBAs (2013-2018). Should you choose to apply, and be accepted, we are very much looking forward to working with you over your learning journey!



DR. GARY J. STOCKPORT

BA Hons (Leeds), PGCE, (Nottingham), MBA (Warwick),
Ph.D. (Cranfield), ITP (London Business School)

EXECUTIVE MBA

To get to the next stage – whether it is to progress in your career, become an entrepreneur or make a career transition – you will need the management expertise and professional connections that a world-class MBA will help you foster. The S P JAIN EXECUTIVE MBA (EMBA) is built to enable senior professionals, like you, discover your unique style of leadership, seize challenging opportunities, develop a decision-making track record and unlock growth paths you may once have thought as impossible.

The program covers core concepts of general management, addressing business functions such as economics, accounting, innovation and strategy, and specialist courses offering in-depth coverage and insights in different industry tracks. The course also lays emphasis on strategic thinking, critical analysis, global intelligence, problem-solving and decision-making, resulting in the development of highly specialised skills and competencies. Rigorous coursework along with the practical emphasis of the program allows students to define problems, identify solutions and implement these within the context of their organisations.

The program is offered simultaneously at our campuses in Singapore, Dubai and Mumbai. Participants can choose to complete the entire duration of the program at a single campus of their choice, or undertake a major portion at one campus and pursue modules at one of our other international campuses.

Program Architecture

To fulfil the requirements of the EMBA program, students must complete 42 credits.

SUBJECTS	CREDITS
Core Courses	26
Simulations	5
Electives	6
Global Immersion Project	1
Applied Business Research	4
TOTAL	42

Program Overview



18-month weekend MBA



Hybrid learning model
(combining online lessons,
projects and face-to-face
sessions on campus)



5+ years of work experience



Graduate with an Australian
degree

Specialisations

- Marketing
- Finance
- Operations
- General Management

CAREER PROGRESSION

The EMBA is designed in a way that induces students to think, ask the right questions, analyse, work in teams, communicate professionally, be innovative, proactive, open minded, and carry a positive attitude. In short, all the attributes of becoming a future leader. Year after year, we have witnessed graduates return to their organisations, seize opportunities, & apply the lessons they learn in class. We, at S P Jain, are very proud of these graduates. Here are some examples:

NAME	PREVIOUS ROLE	NEW ROLE
Varun Puri	Founder Helix	Brand Manager Apple
Pranav Vohra	Team Leader – Front Office Grand Hyatt Dubai	Director of Sales & Marketing Hyatt Hotels Corporation
Ajit More	Network Consultant Cisco Systems	Solutions Architect Cisco Systems
Payal Garg	Business Analyst Credit Suisse	Assistant Vice President Credit Suisse
Rahul Gadia	Senior Manager iBall India	Assistant Vice President Edelweiss
Kalyan Mistree	Manager Architecture Radius Developers	Head of New Business and Markets Isprava
Anchita Majithia	Manager Virtueinfo Soft Web Pvt Ltd	Senior Manager Virtueinfo Soft Web Pvt Ltd
Noopur Mhapankar	Onsite Support Consultant Quickmobile	Premium Services Consultant Quickmobile by Cvent
Shireen Godhaa	Product Manager CouponDunia	Head of Product 4 Marketing Technology Venture
Debmalya Sen	Manager CLP India Pvt.ltd	Manager CLP India Pvt.ltd
Tanaz Billimoria	Senior Officer YES Bank Ltd	Relationship Manager (MEA) YES Bank Ltd



A FOCUS ON DECISION-MAKING AND LEADERSHIP

Of all the knowledge, skills and experience that you bring to your company, the most valuable one is the ability to make winning decisions. After all, great decision-making is one of the hallmarks of great leadership. But how do you gain the confidence to manage risks, communicate persuasively and make confident decisions?

The S P Jain EMBA is built on the principle that leaders, no matter what type, will be faced with many difficult and different decisions. Combining case studies, discussions and debates, real-world tools, and simulations, you will explore new approaches to decision-making, apply the theories you learn in class to real-world contexts, boost your learning through practice, and discover the formula common to all good decisions.



CASE STUDIES

The Case Study Method identifies the student as a decision maker. Substituting faculty-led lectures with classroom discussions, the method helps students find solutions to set case studies designed by faculty leaders from leading business schools around the globe.

At S P Jain, students study over xx cases during their 18-month EMBA, developing a 360-degree global perspective. The method encourages participants to propose solutions and debate their thinking with peers in a healthy and monitored environment, preparing them to lead decisively. Building on the knowledge from the previous cases, each case is carefully crafted to present the typical problems likely to arise in the world of business – developing the students' ability to utilise their analytical and communication skills – qualities essential in a global business leader.



MULTIMEDIA BUSINESS SIMULATIONS

Pilots, F1 drivers, and Disaster Response Teams use advanced simulations to learn how to respond to high-intensity situations before venturing into the real world. This learning methodology has been validated by cutting-edge research in neuroscience through the "Practice School of Excellence" – the more you practice and train on an aspect, the better your brain is prepared for any eventuality.

Today, as businesses grow to operate under similar conditions of high risk, complexity and unpredictability, it is important for business leaders to understand the many intricacies of the business world and prepare for them in a focused manner. At S P Jain, computer-aided business simulations are used extensively in our state-of-the-art Simulation Centres to enable students to practice and sharpen their real-world and decision-making skills in an innovative, risk-free environment.

ADD VALUE TO YOUR CAREER AND YOUR ORGANISATION

Working across a wide range of corporate challenges – with ideas and inputs generated through teamwork and collaboration with peers and faculty from around the world – you will have the opportunity to relate theory to practice, adding immediate value to your career and your organisation.



PROBLEMS AT WORK

Effective problem-solving and decision-making are some of the major challenges faced by workplaces across the globe. With the Problems At Work (PAW) feature of the EMBA Program, students are challenged to frame and articulate the problems they face in their work environments, debate and discuss them with peers in groups, identify and evaluate alternatives, and arrive at a viable solution.

The key objective of this exercise is to hone one's critical thinking and problem-solving skills, hence enhancing the applicability and relevance of the curriculum.



APPLIED BUSINESS RESEARCH

The Applied Business Research (ABR) component of the EMBA program is directed towards creating a higher degree of understanding of the corporate environment. The idea is to provide students with opportunities to apply concepts within the context of their organisation and thus, influence management practices. An in-house faculty mentor and an external industry mentor guide this research endeavour. The ABR has multiple evaluation components – literature review, primary research, viva, presentations, and reports.

The ABR is done in two stages:

Stage 1: Define a business problem/opportunity and develop a research proposal

Stage 2: Conduct primary research that is both quantitative and qualitative in nature, and arrive at strategic recommendations that are submitted in the form of a final study report

The whole initiative is structured to allow students to gain the functional knowledge and cross-functional understanding of business, before applying it within the context of their own organisation. The end result is the production of a 'consultant-class' report that provides actionable strategic directions for an organisation.

SUPERIOR TEACHING & EXCELLENCE

Faculty forms the backbone of any educational institution. At S P Jain, we are particularly proud of our faculty's dedication to research, teaching, and academic excellence. However, what always impresses new students is their diversity. They come from across the country and all over the world, bringing with them a wealth of research and teaching experience. Their multinational backgrounds, academic strengths and social presence have helped us create a learning environment that is rich, stimulating, and challenging.

GARY STOCKPORT

Australian
Professor and Dean of Executive MBA
PhD from the Cranfield School of Management, UK

Area of Specialisation: Strategy

BALAKRISHNA GRANDHI

Indian
Acting Dean - Global MBA & Master of Global Business
Ph.D. in Marketing from Carlson School of Management, USA

Area of Specialisation: Marketing & Strategy

BOMAN MORADIAN

Indian
Adjunct Faculty
M.M.S.(Operations) from Jamnalal Bajaj Institute of Management Studies, India

Areas of Specialisation: Operations Management, Demand Management, Constraints Management

BOUCHRA HAMELIN

French
Adjunct Faculty
Master's from the University of Pierre Mendes, France

Area of Specialisation: Marketing

FELIX ARDT

German
Adjunct Faculty
PhD, (MSc Industrial Engineering & Logistics) from Technical University Ilmenau, Germany

Areas of Specialisation: Immersion: (Strategic Innovation, Simulation, Strategic Analysis)

GEORGE ROSSIER

Australian
Adjunct Faculty
Master of Education from University of Technology, Australia

Area of Specialisation: Logistics Operations

JOHN TALBOTT

American
Adjunct Faculty
Masters of Business Administration (Finance) from UCLA - The Anderson School of Business, California

Areas of Specialisation: Financial Accounting, Corporate Finance, International Finance

KIRTI KHANZODE

Indian
Associate Professor
PhD from Barkatullah University, India

Area of Specialisation: Communications

MARTIN STACK

American
Adjunct Faculty
PhD in Economics from University of Notre Dame

Areas of Specialisation: Global Immersion / Global Analysis, Global Business Strategy, Business & Corporate Strategy, Global Business Environment

NAWAZISH MIRZA

Pakistani
Assistant Professor
PhD in Financial Markets from University of Paris Dauphine, France

Area of Specialisation: Finance



NICOLAS HAMELIN

French
Adjunct Faculty
PhD from Sussex University, UK
Area of Specialisation: Neuro Marketing

NITIN PATWA

Indian
Assistant Professor
PG in Operation Research Management from the University of Mumbai, India

Area of Specialisation: Quantitative Techniques

PRASHAN KARUNARTHANE

Australian
Adjunct Faculty
Master of Commerce from the University of New South Wales, Australia

Areas of Specialisation: Monetary & Fiscal Policy, Macroeconomics, Microeconomics, Research Methods, Financial Markets & Institutions

RAHUL ALTEKAR

Indian
Adjunct Faculty
Ph.D. in Supply Chain Optimisation from the National Institute of Industrial Engineering (NITIE), India

Areas of Specialisation: Law & Best Practices, Strategic Sourcing, Benchmarking, Demand Management, Financial Systems Supply Chain Management

RAJIV ASERKAR

Indian
Professor
PhD in Economics from Devi Ahilya University, India

Area of Specialisation: Logistics & Supply Chain Management

SEETHA RAMAN

Indian
Professor
PhD from the University of Madras, India

Area of Specialisation: Strategy

THEODORE TOLIAS

Canadian
Adjunct Faculty
PhD in Economics from University of Manitoba, Canada

Area of Specialisation: Managerial Economics, Macroeconomics, Global Business Environment

VEENA JADHAV

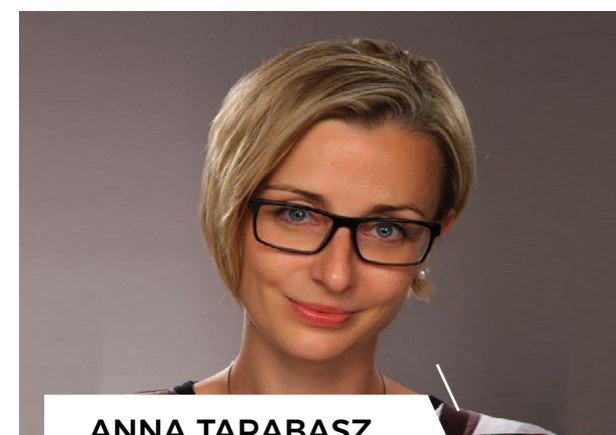
Indian
Assistant Professor
Master of Management Studies in Human Resource from Jamnalal Bajaj Institute of Management Studies, India

Area of Specialisation: Human Resource Management

BHANU RANJAN

Singaporean
Assistant Professor
Ph.D. in Emotional Intelligence and Leadership Effectiveness from the University of Rajasthan, India

Areas of Specialisation: Business English Writing, Business Oral Communication

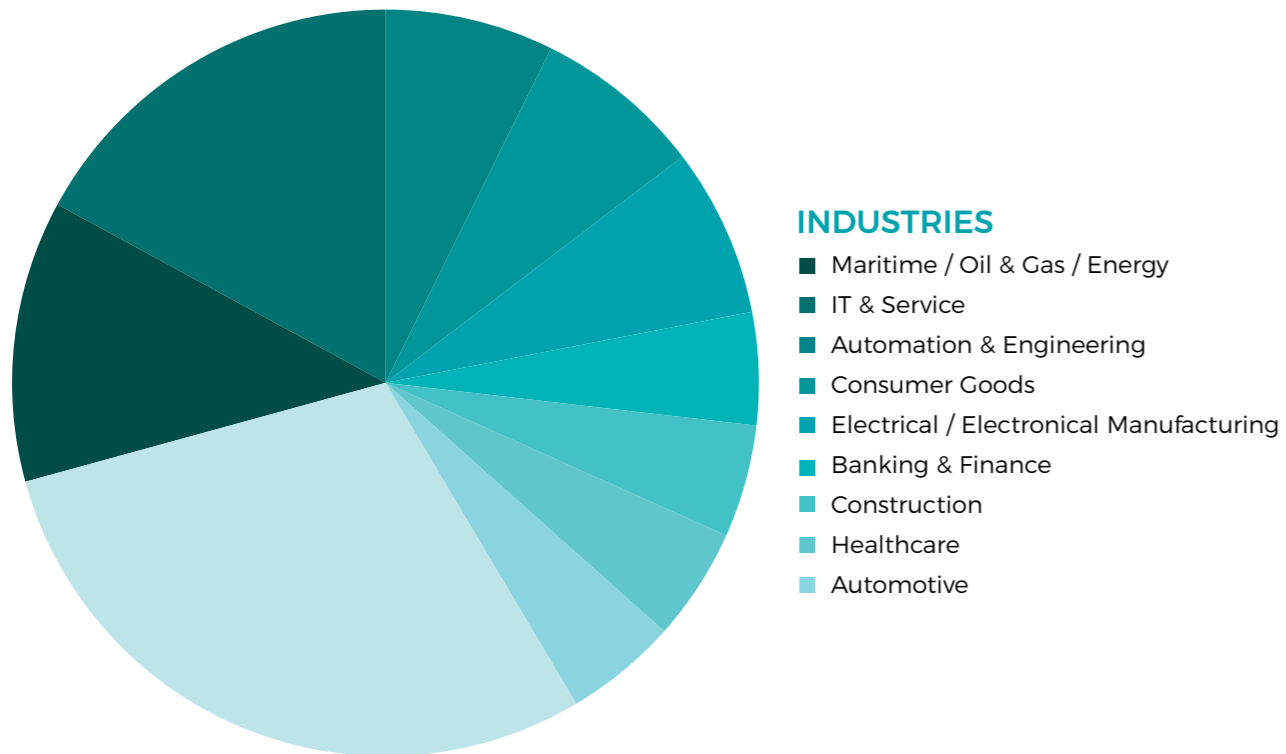


ANNA TARABASZ

Polish
Assistant Professor
Ph.D. from the University of Lodz, Poland
Area of Specialisation: Marketing

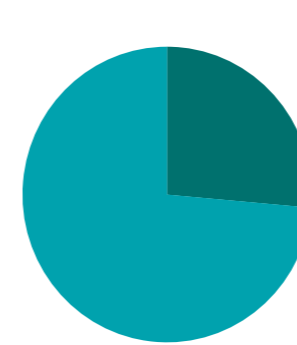
OUTSTANDING PEER GROUP

A truly dynamic student body is the foundation of the S P Jain EMBA experience. When you join the program, you become part of a community of exceptional students and professionals representing a range of industries, academic strengths, professional expertise and global experiences. The examples of leadership and decision-making they bring to the classroom (and the lively discussions that follow) form a significant part of your learning experience here. Not only will you leave with meaningful and lifelong relationships that can be leveraged personally and professionally, but with the preparation to lead multinational teams and the ability to see the business world from different perspectives. Find out more about our EMBA community below



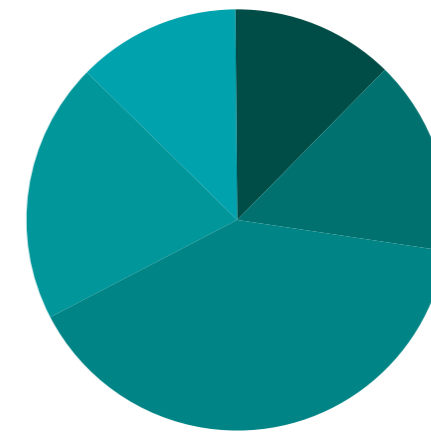
OTHERS INCLUDE

(Architecture & Planning, Mining & Metals, Staffing & Recruiting, Luxury, Mobile Technology, Environmental Service, Insurance, Internet / Electronic Publishing, Cyber Security, Logistics & Supply Chain, Audio Visual, Biotechnology / Pharma / Medical)



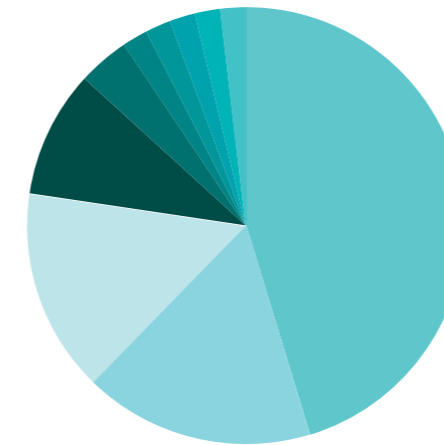
EDUCATION

- Masters / Ph.D.
- Bachelors



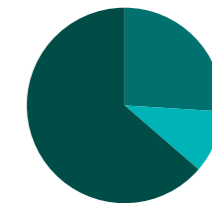
YEARS OF WORK EXPERIENCE

- 17 & Above
- 14 - 16 years
- 11 - 13 years
- 8 - 10 years
- 5 - 7 years



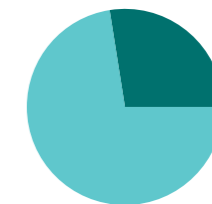
NATIONALITY

- Indonesian
- Portugese
- Malaysian
- Italian
- Korean
- Irish
- Finnish
- Indian
- Singaporean
- Filipino



ROLES

- Top / Senior
- Middle
- Junior



GENDER

- Female
- Male

LIFELONG LEARNING AND NETWORKING

S P Jain's EMBA gives you access to over 6000 alumni across 35 countries, and offers many easy ways to tap into this exceptional global network. Our online alumni portal is a wonderful platform to connect with fellow graduates from different industries and build contacts that can be leveraged personally and professionally. With over 400 EMBA alumni in Singapore, the program is your starting point to a lifetime of learning and networking.

As a graduate of the EMBA, you also benefit from a unique EMBA Career Acceleration Pathway (ECAP) initiative that includes career coaching and training, skill development workshops, networking events with fellow graduates, access to the S P Jain Toastmasters Club and many more activities designed to facilitate and support graduates in their career growth and development.



A GLOBAL DEGREE FOR GLOBAL LEADERS

In addition to collaborating with globally-minded peers, faculty and industry mentors from diverse backgrounds, the S P Jain EMBA offers overseas study opportunities that will help you develop the tools, techniques and frameworks needed to run your business at a global level.



GLOBAL STUDY OPPORTUNITIES

Business schools until now have been operating in a single campus model with very little importance given to understanding the dynamic global business environment. Doing business across borders requires critical skills, each dependent on the location where they operate. After all, how you do business in China is different to how you do business in Australia or the United States. Western companies doing business in the East require appreciation and careful navigation of the cultural differences between the East and the West.

We believe that understanding the global business environment is key to good decision-making and leadership and as a result, our students have opportunities to participate in overseas study opportunities at our international campuses. Whilst the degree may be completed entirely at one campus, embarking on overseas study is highly encouraged. Students may spend as little as a week in any one of our overseas hubs and receive credit towards their EMBA subjects.



AUSTRALIAN DEGREE

S P Jain is accredited by the Tertiary Education Quality and Standards Agency (TEQSA), Australia. This means that on successful completion of the program, you will be conferred an Australian degree. This greatly enhances the international acceptance of your degree, giving impetus to higher education and careers, globally.

PROGRAM CURRICULUM

A great career in business starts with your ability to apply fundamentals. Master these essential building blocks through courses in topics such as Managerial Economics, Corporate Finance, Marketing Management and Operations. As you progress in the program, you have the option to customise your education by choosing to specialise in an area targeting your career. Each specialisation offers an intensive curriculum that combines functional management knowledge with decision-making tools and frameworks, and real-world learning experiences with industry experts.

TERM 1: ESSENTIALS OF MANAGEMENT

CORE COURSES	MODE OF DELIVERY	CREDITS
Human Resources Management	Online	1
Personal Effectiveness	Face-To-Face	1
Financial Accounting For Decision Making	Online	1
Financial Statement Analysis	Face-To-Face	1
Managerial Economics	Online	1
Management Accounting	Face-To-Face	1
Macro Economics	Online	1
Business Economics	Face-To-Face	1
Marketing Management 1	Online	1
Marketing Management 2	Face-To-Face	1
Business Statistics	Online	1
Operations Research	Face-To-Face	1
Operations Management	Online	1
Research Methodology	Face-To-Face	1
Corporate Finance 1	Online	1
Corporate Finance 2	Face-To-Face	1
Global Immersion (Group) Project	Face-To-Face	1
Total Credits		17

TERM 2: PRACTICE OF MANAGEMENT

CORE COURSES	MODE OF DELIVERY	CREDITS
Strategic Innovation	Face-To-Face	1
Business Strategy & Sustainability	Face-To-Face	1
Negotiation & Conflict Resolution	Face-To-Face	1
Business Analytics	Face-To-Face	1
Total Credits		4
ELECTIVES (6 CREDITS)		
1. Operations Electives		
Supply Chain Management	Face-To-Face	1
Quality Management	Face-To-Face	1
Project Management	Face-To-Face	1
Operational Excellence	Face-To-Face	1
2. Finance Electives		
Financial Markets	Face-To-Face	1
Portfolio Management	Face-To-Face	1
Corporate Valuation	Face-To-Face	1
Project Finance	Face-To-Face	1
3. Marketing Electives		
Strategic Brand Management	Face-To-Face	1
Sales & Channel Management	Face-To-Face	1
Digital Marketing	Face-To-Face	1
Marketing Audit & Evaluation	Face-To-Face	1

TERM 3: CROSS-FUNCTIONAL MANAGEMENT

CROSS FUNCTIONAL COURSES	MODE OF DELIVERY	CREDITS
Cost Leadership	Simulation	1
Enhancing Stakeholders' Value	Simulation	1
Customer Value Management	Simulation	1
Leading Teams & Organisations	Simulation	1
Integrative Decision Making	Simulation	1
Applied Business Research	Project	1
Total Credits		4

Note: To 'major' in a specialisation, you must opt for 4 subjects in the same specialisation. Those interested in a more General Management route can choose 6 subjects from across the Finance, Marketing and Operations specialisations.

STUDENT EXPERIENCES



"The program has benefited me a lot and exposed me to new perspective beyond my career as an engineering specialist. It gave me an understanding of how senior management and corporate leaders view issues from the top and make decisions."

Ghazali Embi | EMBA Class of 2008

Director - Emaan Inspection Pte. Ltd.



"The EMBA program challenged me to stretch my 'learning muscles' and provided me with a worthwhile return on investment. The program helped me figure out my leadership style, allowing me to take a step away from complex situations and gain a better perspective. Being a part of the Senior Management team, the program was quite demanding and stressful at times. However, it was also quite mind-expanding, rewarding, energising and transformative."

Vishal Grover | EMBA Class of 2015

Global Head of Commercial Services & Global Process Owner (GPO) - Archroma Singapore Pte. Ltd.



"Every single member of the EMBA '16 cohort brought something unique to the classroom discussions and provided a different perspective. We had a good mix of nationalities in the group, and as a European living & working in Singapore for a relatively short time, this brought an added dimension to my overall learning experience and cultural richness outside of the working environment."

Maeve Lynch | EMBA Class of 2016

Plant Manager - Pacific Refreshment Pte. Ltd. (Coca Cola)



WHO DO WE WANT FOR OUR EMBA

GRADUATES WHO HAVE:

- 5 years of industry experience
- Bachelor's degree from any discipline

HOW TO APPLY:

Step 01 - Application

Submit your application online:

www.spjain.sg/programs/postgraduate/emba/apply

Step 02 - Evaluation

Attend the evaluation process and submit the relevant profile documents. The evaluation comprises an Aptitude test, Essay and Personal Interview.

Step 03 - Admission

Admission Offer and Registration will follow after successful completion of the above.

CONTACT US

DUBAI

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S P Jain
School of Global
Management

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