

Abinav Kumar



Education

- 2007 – 2008** **Global Masters in Business Administration** *Major: IT Management* **Dubai Singapore**
S. P. Jain Center of Management
- Special Group Project with Det Norske Veritas (DNV)
Market Entry for DNV into Abu Dhabi
 - Conducted Market Survey of Marine companies in Abu Dhabi to understand the business of Classification Societies
 - Analyzed Client requirements, devised Market Entry strategy and Roadmap for future
 - **Runner up** in the 'Case Study Stakeout' contest conducted by HCL
 - Member of the **Sports and Cultural Committee**
 - **Organized** 'Fotu Kantest' – a photography contest in campus
- 2001 – 2005** **Bachelor of Engineering** *Major: Electronics* **India**
K.J. Somaiya College of Engineering, Vidyavihar, Mumbai
- Awarded **scholarship for academic performance** by the Ratan Tata Trust
 - Ranked amongst the top 3 in Electronics stream in the college
 - Coached final year students in basic VLSI

Work Experience (20 months)

- Sep 2005 to May 2007** **Infosys Technologies Ltd., Pune** **India**
Software Engineer
- Roles** – Software engineer, Module lead, Offshore contact, Mentor
- Aetna (Dec. 2006 – Apr. 2007)**
- **Analysed the business requirements** and enlisted the functional requirements
 - **Responsible** for the prototyping phase
 - **Extensively communicated with the client** during the prototyping phase
 - Designed and implemented a module under an enhancement request
- Pfizer (Mar. 2006 – Nov. 2006)**
- Selected to **head a newly formed team** of 8 junior engineers and 3 software engineers
 - **Initiated Root Cause Analysis (RCA)** process and prepared RCA documents
 - Analysed, Identified and Resolved issues in client applications
 - Documented issue resolution recipes
 - **Conducted communication workshops** for new team members
 - **Mentored** new members and **conducted extensive induction** programs
- Achievements**
- **Co-initiated** and **edited the monthly newsletter** for offshore team in Pfizer
 - **Organized** an extensive dance program for the Strategic Planning (STRAP) event that took place in Mysore for an audience including Mr. Narayan Murthy
 - Member of the **Self Governance Team (SGT)** while under training in Mysore

Extra Curricular Activities

- Organized technical and cultural events for the annual college festival
- Member of marketing team for the college annual festival
- Represented school and college in various sports competitions including badminton, cricket, and soccer
- Accompanied on the keyboard and guitar for the music band in college
- Involved in various activities for social causes – worked with an orphanage and an old age home in Mysore, a school for children of prostitutes (under an NGO - Eklavya) in Pune

Personal Information

- Date of Birth: 28-Nov-1983
- Interests: Sports, cinema, music, books, blogging, travelling, Gandhi-ism
- Fluent in English, Hindi, Tamil and Marathi

Agrim Chatterjee



Education

2007 – 2008	Global Masters in Business Administration S. P. Jain Center of Management Special Group Project “Entry Strategy for CBN in fasteners market in Dubai” with CBN Group , the biggest fasteners distributors in Malaysia	<i>Major: IT Management</i>	Dubai Singapore
	<ul style="list-style-type: none">In-depth analysis of fasteners market in DubaiCompetitor analysis and cost comparison to setup base office in Middle-East regionProposed distribution model in supply chain managementConsulted market entry strategy for CBN which will be adopted by the company as the basis for entering the business in UAE in 2008		
1997 – 2001	Bachelor of Engineering Siddaganga Institute of Technology, Tumkur, Bangalore University	<i>Major: Civil Engineering</i>	India
	<ul style="list-style-type: none">Final Year Project: Engineering Survey project to plan a by-pass road to join Savandurga village and connecting Bangalore-Pune highway		

Additional Information

- **College Topper** and **Record Marks Holder** in 2nd Year B.E. (85.6%)
- Bangalore University **8th Rank Holder** in Civil Engineering
- Microsoft Certified Professional (MCP) – Web Application with Visual Basic .NET
- Professional training: Integrated Project Management Skill Development

Work Experience (59 months)

Jul 2002 to Oct 2006	Infosys Technologies Ltd., Bangalore Software Engineer	India
	<ul style="list-style-type: none">• Responsible as a Module lead to understand scope, feasibility and impact of the project Harmony (Infosys ERM solution) and Ezloan project• Analysed the DB design and reviewed work flow process of ESOPs for Infosys• Liaison with client for requirement gathering, managing effort estimation, defect prevention and change management in different CRM applications• Analysed the major quality process improvement area in the project and developed an internal tool to monitor defect prevention and traceability matrix for the project• Configuration controller in the project and also involved with Software Quality Analysis team for quality auditing for the 13 different web applications• Involved in various phases of SDLC like requirement elicitation, database design, impact analysis, implementation, testing, maintenance and customer support	
Nov 2001 to Jun 2002	ArchTech Consultants Private Ltd., Kolkata Junior Highway Engineer	India
	<ul style="list-style-type: none">• Quality estimation of construction material• Laboratory testing for strength of material• Experienced in both clients and customer interactions	

Extra Curricular Activities

- Bagged 2nd position in ‘Tabla’ competition
- Organized various Project level events
- Entrusted with role of **Knowledge Manager** to enhance learning of the team member
- Participated in various art competitions, Infosys math olympiad and technical quizzes

Personal Information

- Fluent in English, Hindi, Bengali
- Date of Birth: 18-Feb-1979
- Interests: Playing Tabla, calligraphy, painting and travelling

Akshat Khandelwal



Education

2007 – 2008	Global Masters in Business Administration S. P. Jain Center of Management	Major: IT Management	Dubai Singapore
	<ul style="list-style-type: none">• Special Group Project with Perot Systems, Dubai:-"Market Research on IT services outsourcing opportunities (especially for ERP) and impact of attrition on the IT outsourcing landscape in UAE". Following was done as part of the project:<ul style="list-style-type: none">• Studied the existing IT outsourcing scenario in UAE• Segmented, in a sector wise way, the companies which have implemented tier I ERP System• Analyzed the primary and secondary data collected• Recognized the business opportunities for Perot Systems and recommended the way forward• Member of Newsletter Committee		
2000 – 2004	Bachelor of Science in Engineering Dayalbagh Educational Institute, Agra	Major: Mechanical Engineering	India
	<ul style="list-style-type: none">• Received the Director's Medal in Engineering for securing highest marks in Mechanical Engineering• Received VG Shastry Award for best All Around Performance in Engineering• Received VG Shastry Award for General Proficiency in the first year of Engineering• Performed the final year training in Maruti-Suzuki India Limited, Gurgaon on "Motion study of the workers in the Omni line in Weld Shop"		

Additional Information/Certifications

- Sun Certified Java Programmer(SCJP)

Work Experience (33 months)

Sep 2004 to May 2007	Tata Consultancy Services Limited, Noida and Gurgaon Designation : Assistant System Engineer Domains worked: Transportation and Logistics/Oil Exploration Team Lead (Oil Exploration domain) <ul style="list-style-type: none">• Led a four member testing team for the Geology module in Geographix team for Halliburton Digital and Consulting Solutions(HDCS)• Interacted with the client on a weekly basis for clarifications on the weekly assignments to be submitted Team Member (Transportation and Logistics /Oil Exploration domain) <ul style="list-style-type: none">• Performed the functional testing for the Geology module in Geographix team for HDCS• Performed the Business Acceptance Testing for P&O Nedlloyd project involving end to end testing ,from preparation of detailed level scenario(DLS) to writing of test cases and finally their execution Technologies/Tools Learnt <ul style="list-style-type: none">• Proficient in the following software tools:<ul style="list-style-type: none">• Mercury Test Director - for writing the test cases• ARS System Logger- for logging the defects• PeopleSoft- for logging and tracking of defects• Mercury Winrunner- for automating test cases• Mercury Loadrunner- for volumetric testing• Net Beans IDE	India
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Extra Curricular Activities

- Captain of academic activities in the engineering college for two consecutive years.
- Participated in various competitions like singing, quiz & skits throughout graduation and school life

Personal Information

- Date of Birth: 25-Feb-1982
- Interests: Sketching, singing, ,reading inspirational books and playing cricket
- Visa : US H1B (Valid till 2009)

Alok Gupta



Education

2007 – 2008	Global Masters in Business Administration Management S. P. Jain Center of Management	<i>Major: IT Management</i>	Dubai Singapore
	Special Group Project with Central Bolts & Nuts (CBN) "Entry Strategy for CBN in fasteners market in Dubai"		
	<ul style="list-style-type: none">Conducted an in-depth analysis of the fasteners marketCollected and analyzed the primary and secondary dataProposed strategy would be implemented for entering the business in UAE in 2008		
2000 – 2004	Bachelors of Engineering Apeejay College of Engineering, Gurgaon	<i>Major: Electronics & Communications</i>	India
	Worked as a Trainee with the Research and Development Team on Remodeling of Existing Computer Network in Department of Science and Technology, Govt. of India		
	Summer Training <ul style="list-style-type: none">Indian airlines: Studied various instruments used in aircraftsInfotech Enterprises: Analyzed various functions of MATLAB		

Additional Information

Sep 2006 to Mar 2007	Indience Infosystems Pvt. Ltd. Training on ERP systems (SAP - ABAP) <ul style="list-style-type: none">Underwent six months training on SAP ABAP module.	India
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Work Experience (36 months)

Apr 2006 to May 2007	Ennovations Techserv Pvt Ltd, New Delhi (www.ennovations.in) Entrepreneur/Joint Director <ul style="list-style-type: none">An IT Services Company worth \$25000 presentlyManaged a team of 10 highly trained & professional employeesProjects include Customized Software development, Web Site development etc.Spear-headed the operations of the company by getting critical & strategic dealsUnderstanding the needs of the customers & designing the product as per the specified requirementsEnsuring the projects strictly follows the product development life cycle with timely executionConducting of weekly & monthly 'Let's get it Done' meetings with employees for motivation & tracking project developmentActed as escalation gate in handling critical issues of the projects undertakenTrained & mentored teams on various stages of project life cycleIdentified improvement areas & implemented measures to maximize customer satisfaction levelsInstrumental in drafting the human resource policies, identifying the key areas to measure performance & lowering attrition to less than 10%Salary and Budget fixation for the companyClientele list include Porta-Cabin, Mayuka Labs, Classic Arts, Bhumeet etcDuring my tenure was able to transform the organization from a single computer company to nearly fifteen computer company with minimum capital outlay	India
Feb 2004 to Mar 2006	Pinaki Technologies Pvt Ltd, New Delhi Software Engineer <ul style="list-style-type: none">Developed Client Server ApplicationsPerformed Coding, debuggingMaintained existing projects, Client InteractionInteracted with client for weekly reports	India

Extra Curricular Activities

- Member of Inter College Quiz club
- Organizing driving and adventure trips for groups of people

Personal Information

- Interests: Travelling, listening to music, adventure sports, solving crosswords & Sudoku
- Date of Birth: 08-Sep-1982

Amol Selot



Education

2007 – 2008	Global Masters in Business Administration S.P. Jain Center of Management	Major: IT Management	Dubai & Singapore
	Special Group Project: “Software Solutions Spending in the Automobile and Transportation (A&T) Sector in GCC Countries” for 3i Infotech Ltd., Dubai - Conducted primary and secondary research, analyzed the A&T Sector and provided recommendations to 3i Infotech Ltd, Dubai		
1997 - 2001	Bachelor of Technology Regional Engineering College, Calicut (Now NIT Calicut)	Major: Production Engineering & Management	Calicut India

Additional Information/Certifications

- **Six Sigma Green Belt** Certified
- Customer appreciation certificate for the work done in Acquisitions Project

Work Experience (70 months)

Oct 2006- June 2007	Tata Consultancy Services Ltd Project Manager	(Client: GE Commercial Finance, Danbury)	India
	<ul style="list-style-type: none">• Domain : Financial Services (Leasing of Commercial Equipments)• Managed “Acquisition Center Of Excellence” project accounting for \$5 million in revenue (2-year contract) and a team of 21 people across 3 locations.• Involved in mapping of seller data into Portfolio Management System (GE’s Leasing database on mainframes) prior to actual conversions.• Led Acquisitions that involved migration of 1 Billion in Assets and 100,000 accounts from one receivables system to another, e.g Citigroup, McKesson, DFS and IKON• Worked with relationship managers in TCS assisting in pre-sales work focused on customer acquisition & customer request servicing. Responsible for making proposals for the same.• Ensured that the project follows Six Sigma rigor.		USA
August 2001- Sept 2006	Business Analyst Subject Matter Expert	(Client: GE Commercial Finance, Danbury) (Client: GE Heath Care Financial Services, Boston)	USA India
	<ul style="list-style-type: none">• Primary responsibility involved understanding business issues/requirements of GE Business users and translate them into appropriate Business/ IT solutions• Point of contact for GE business owners (underwriting, sales and finance) and the TCS Business Intelligence IT team.• Involved in Business mapping of leasing sub-system in GE Commercial Finance Business and the HPSC (Healthcare Financial Services) Business.• Also involved in Functional testing, user support & coordination with maintenance team in the postproduction support phase.		

Extra Curricular Activities

- Mentored Six Sigma GB projects (a pre-requisite for Black Belt Certification)
- Lead the team of TCS associates for North America PCMM level – 5 Assessment
- Member of Panel for TCS campus recruitment drive around Indian colleges
- Member of GE ELFUN Community Service

Personal Information

- Fluent in English and Hindi
- Interests: Water Sports, travelling, adventure sports(Sky Diving)
- Date of Birth: 16 Nov 1978

Anish Manu



Education

2007 – 2008	Global Masters in Business Administration S.P. Jain Center of Management	Major: IT Management	Dubai Singapore
	<ul style="list-style-type: none">• Special Group Project with Splice Sleeve (S) Pte Ltd and Christopher Benjamin Consultancy Services, Singapore on “Market Entry Strategy for Splice Sleeve in UAE”<ul style="list-style-type: none">• Studied construction & precast industry in Dubai, Abu Dhabi and Muscat• Prepared questionnaires and conducted interviews with stakeholders• Helped the company develop contacts with Precast Manufacturers and Distributors• Proposed marketing strategy & Dubai office setup plan for NMB Splice Sleeve		
2003 – 2005	Master of Technology S.R.M. Institute of Science and Technology, Chennai	Major: Software Engineering	India
	<ul style="list-style-type: none">• First class with Distinction• Executed a project on “LOC Based Metric Analysis Tool” at Jwalin Technologies Pvt Ltd, Bangalore		
2001 – 2003	Master of Science Bishop Heber College, Bharathidasan University, Trichy	Major: Computer Science	India
	<ul style="list-style-type: none">• Executed a project on “Materials Management System” at Oswal Chemicals & Fertilizers, Trichy		

Work Experience (26 months)

Sep 2005 – Jun 2007	Cognizant Technology Solutions India Pvt Ltd Programmer Analyst Client : American Express		India
	<ul style="list-style-type: none">• Key Member of Global Statementing Services Team supporting the entire billing process focusing on preparation and printing of card member statements• Enhanced capabilities of United States Customer Relationship Statementing (UCRS) System• Decided scope and approach for several new projects• Estimated the size of new projects based on requirements, scope and approach• Involved in all aspects of Software Development Life Cycle• Modified schedules for batch processing jobs• Coordinated the Onsite-Offshore interaction for several projects• Coordinated with other vendors for creating the Implementation Plan• Handled and resolved high severity production tickets• Responsible for Quality Assurance and Defect Prevention activities• Received appreciations from the client for flawless implementation of strategic projects• Trained new joiners and reduced their induction period into the project		
Apr 2005- Aug 2005	Jwalin Technologies Pvt Ltd Software Engineer		India
	<ul style="list-style-type: none">• Developed tools for In-house use• Testing the tools - Test Data Preparation, Functionality & Regression Testing		

Extra Curricular Activities

- Served with Aalaya Trust and taught underprivileged school students affected by Tsunami
- Headed various committees for Inter College and Intra Departmental Activities
- Member of College Volleyball team
- Organized South India study tour (40 Students)
- Secretary of Alumni Association, Sainik School, Kazhakootam - Chennai Chapter

Personal Information

- Fluent in English, Malayalam and Tamil
- Date of Birth: 28-Sep-1980
- Interests: Riding, Hiking, Interior Decoration

Anush R



Education

2007 – 2008	Global Masters in Business Administration S P Jain Center of Management Special Group Project – Food Specialities Ltd., Dubai,UAE <ul style="list-style-type: none">Market Entry Strategy and Product Launch of ‘Syralite’ – a low calorie polyol based sweetener in UAEStudied the UAE market for acceptance of artificial sweeteners & provided hard evidence for the pros and cons of market entry based on primary data analysisEstablished contacts with prospective customers for FSL to approach Achievements <ul style="list-style-type: none">Won 1st runners-up prize in ‘HCL Technologies – Campus stakeout’ Business case study contestParticipated and reached the finals of ‘RIL-White Knight’ Business Plan competition at IIM Kozhikode	<i>Major: IT Management</i>	Dubai/ Singapore
1999 – 2003	Bachelor of Technology (B.Tech) N.S.S.College of Engineering, Palakkad (Calicut University)	<i>Major: Electrical and Electronics Engineering</i>	India

Work Experience (43 months)

Nov 2003 to May 2007	Infosys Technologies, Bangalore Programmer Analyst / Module leader Client: Nortel, Canada / France	India
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Roles & Responsibilities

- Module Leader**; Led a team of 5 developers
- Was responsible for work load scheduling, resource handling and effort tracking
- Involved in development and maintenance in telecom domain for Nortel’s GSM product line from Bangalore
- Had extensive client interaction, acting as the **single point of contact** for clarification and resolution for the client teams across Canada, France and India
- Involved in handling and resolving critical queries from customer facing teams of the client from across the world
- Developed features which reduced certain failure scenarios during installation of the product at customer site
- Assisted the project manager with project metrics preparation
- Configuration controller for the project

Achievements

- Won accolades from client and management for detailed regression test plans prepared for the module
- Appreciated for the mentoring plans prepared and programs conducted

Extra Curricular Activities and Interests

- Founding member of SYNAPSE – the SPJCM quiz club
- Member of creative writing committee of SYNERGY- the SPJCM newsletter
- Organised technical symposiums at college
- District level quiz champion
- Reading books : Fiction & non-fiction
- Blogging

Personal Information

Nationality : Indian
Date of birth : 24-Nov-1981
Languages known: English, Tamil , Malayalam , Hindi

Apurva Chiranewala



Education

2007 – 2008

Global Masters in Business Administration *Major: IT Management*

S. P. Jain Center of Management, Dubai / Singapore

Special Group Project: Alcazar Capital Partners, Dubai – UAE

Feasibility study of private equity investments in the telecom sector in Africa

- Analyzed key African economies and telecom parameters to assess private equity investment opportunities, recommended telecom investment options for **Alcazar**
- **Resulted in investment of \$58.5 million** in Telkom Kenya in Nov 07

Executive committee Member:

- **Branding Committee:** Responsible for promotion of S.P. Jain as a brand
- **S.P. Jain Official Blogspot:** Responsible for content management and blogging

Won Case-Study competition conducted by HCL Technologies Ltd. in Feb 08

Entered the Finals of “Nicks & Lessons” Hedge fund competition by IIM-K, Jan 08

Dubai
Singapore

2001 – 2004

Bachelor in Computer Applications *Major: Computer Applications*

Christ College, Bangalore

- **Graduated with First class degree** and Distinction
- Developed Billing & Inventory control system for Phlegm pharmacy in Bangalore and an Encryption & Compression application based on RSA algorithm

India

Additional Information

- Received several awards for **exceptional public speaking & project presentations**
- Featured in an article in the “**The Indian Express**” newspaper for having commendable professional and personal life balance at Tesco
- Awarded “**Star of Interface**” at an **all Karnataka computer science Festival**
- Stood first in a state level technical quiz conducted by **CSI:Computer Society of India**

Work Experience (32 months)

Feb 2006
to
May 2007

Tesco HSC – Bangalore

Management Information Systems – Analyst/Officer

- Headed a four member team of MIS officers for financial services
- Technical Single point of contact for migration of UK payroll phase 2 process
- Responsible for execution of critical financial applications & reporting
- Analyzed technology feasibility as part of Technology acquisition team of Tesco HSC
- Developed several smart MIS reports to provide better perspective of the financial process health to the management and leadership team

Achievements

- **Promoted** from Officer of Financial services to MIS officer within first Eight Months
- Awarded with “**Excellence Award**” for excellent performance and “**Value Award**” for long term contribution to the process as MIS Officer in Tesco HSC
- Researched and Developed automation tools and macros to simplify and streamline the Payroll – Financial Process resulting in cutting down of Nine FTEs

India

July 2004
to
Dec 2005

Infosys Technologies – Bangalore

Junior Engineer – Infrastructure Management Services

Clients: Bank of America (BOFA), Coca Cola –India (CCI)

- Administered and maintained SAP R/3 servers for Coca-Cola India
- Responsible of migration and update implementation for CCI servers
- Appointed Single point of contact for all client interactions with CCI
- Monitored jobs and administered mainframe servers for BOFA

Achievements

- Part of the Five member team to complete successful **version upgrade of SAP R/3**

India

Extra Curricular Activities

- Executive member of Christ College Placement Committee
- Master of ceremony for Tesco’s Quarterly All Hands Meet (Jan 2007)
- Received several awards for debating, technical quizzing & web Page Development
- Conceptualized and developed professional web sites for several organizations
- Ranked Amongst the top 35 drivers in India by JK Tyres GoKarting in 2003

Personal Information

- **Interests:** comic acting, gokarting, environment, sketching, quizzing.

Arindam Mukherjee



Education

2007 – 2008	Global Masters in Business Administration S. P. Jain Center of Management Special Group Project with CBN (Malaysia) – Entry Strategy for CBN in Dubai Market <ul style="list-style-type: none">• Conducted market research and an in-depth analysis of the fasteners market in Dubai• Proposed “Business Entry Strategy for CBN in Dubai”• The proposed entry strategy will be adopted by CBN for entering into UAE in 2008	Major: IT Management	Dubai Singapore
	Achievements “ Cognizant Board Room ” semi-finalist <ul style="list-style-type: none">• Selected in top 20 teams amongst 400 other applicants from Asia Pacific region for a submitted business plan• Entry strategy for Cognizant in the Middle East and North Africa(MENA) region• The plan includes detailed study of the IT market in the MENA region.• The plan encompasses various opportunities for Cognizant to enter Middle East		
1999-2003	Bachelor of Engineering Visveswaraiah Technological University	Major: Electronics and Communication	India
	Achievements <ul style="list-style-type: none">• Achieved merit scholarship from FFE, USA for four consecutive years. This scholarship is awarded to only 18 selected Indian students• Recognised among the top 5% students in the class		

Additional Information

- Certified in **German language** by Goethe institute, Germany

Work Experience (39 months)

June 2005 to June 2007	Robert Bosch Ltd. Software Consultant Client: General Motors, Europe <ul style="list-style-type: none">• Involved in sales related activities for bringing the GM-Piezo projects to Bosch• Responsible for functional consulting, design and implementation of software for Diesel systems passenger cars• Performed the role of a software specialist at client site• Coordinated with French client for Peugeot project	India Germany
March 2004 to June 2005	Infosys Technologies Ltd, Bangalore Software Engineer Client: British Telecommunication, UK <ul style="list-style-type: none">• Involved in requirement gathering and development of Port Allocation and Capacity Planning tool for British Telecom• Developed Network Inventory management software systems for British Telecom• Implemented Operation support system(OSS) for the client• Assisted the client in adapting Infosys’s service in their environment• Explored the scope of optimisation in network planning	India

Extra Curricular Activities

- Member of a social organisation (SICW), which takes special care of orphaned children
- Actively participated in various sports and cultural activities in Bosch and Infosys

Personal Information

- Languages: English, German, Hindi, Bengali
- Date of Birth: 06-Feb-1980
- Interests: Observing Cross-Cultural Business behaviour
Cooking: German and Italian cuisine in Indian flavour